

### Business Development Consultancy

www.glotify.com

Welcome to Glotify To be "Global" with "Glotify"

Dubai United Arab Emirates

#### A Summary of Our **Company Profile**





We help our companies to export from Turkey to Middle East. We also support our clients to drive business development activities, export consultancy, strategic procurement and inspection services. Let's connect you to your buyers in Middle East or suppliers in Turkey and China.

Therefore, we want to provide the best business development services for your company. We want to make sure your marketing strategy can actually reach the right customers.

# Why Glotify?



- We are doing extensive and customized market research for your company with our 20+ years experienced team
- Defining potential customer list and setting the target business partners
- On-site visits to potential buyers in the UAE
- Arranging B2B meetings
- End-to-end export process coordinating including logistics, collection, key account management etc.
- Working as a regional office for you



Glotify team is focus on representing brands and producers as their regional office in United Arab Emirates with extensive experience.



**Bilgehan Yıldırım** Business Develepment Director

10+ years Market Research, B2B Business Development, Finance, Key Account Mng.





Ahmet Canlı International Trade & Investment Consultant

Commercial Attache in Dubai, (2018-22) Head of Department, Ministry of Economy, (2014-18) Commercial Attache in New York, (2009-13)



Sales & Marketing Consultant 15+ years experience in FMCG Marketing & Business Development Director, Marketing Manager, Sales Manager



Shibu N. Operation



Neba H. Call Center

#### Our Services Business Development

- B2B Matchmaking Event
- Market Research
- Representing as a regional office
- Export Consultancy
- Government Incentives Consultancy
- Company Setup



### B2B Event Referenc<mark>es</mark>

- In January 2023, we organized B2B Matchmaking Event for West Mediterranean Natural Stones Exporters Association in Dubai.
- In June 2022, we organized DP World and Foreign Economic Relations Board (DEİK) Seminar Program in İstanbul.
- In March 2022, we organized the "Dubai Multi Commodities Centre (DMCC) Türkiye RoadShow" in İstanbul and held a very successful panel program at Turkish Exporters Assembly.
- In January 2022, we supervised and supported the Turkish Healthtech B2B event
- In 2021, we supervised the B2B organizations of Bursa Chamber of Commerce, Turkish Cyber Security Cluster, Turkish Exporters Assembly, and Foreign Economic Relations Board
- In 2020, due to the pandemic, we started online B2B projects with several chambers and associations, such as Aegean Exporters' Associations, Istanbul Ferrous, and Non-Ferrous Metals Exporters' Association,
- In 2019, we supervised numerous seminars and successful B2B organizations, together with Istanbul Chemicals and Products Exporters' Association,
- In 2018, we supervised numerous seminars and successful B2B organizations, together with Mediterranean Exporters' Association, Mediterranean Exporters' Association,



#### Our References

- Food & Beverage
- Packaging
- Toys & Outdoor



#### DOĞAØGRUP







MEGASTORE





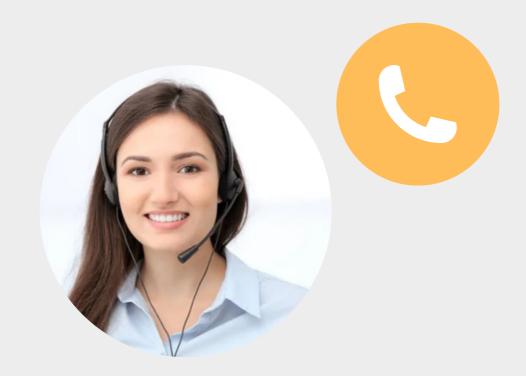








## How to Contact Us



If you are interested in creating a partnership with us, you can connect with us via these contact details : +971-50 231 87 31 +90-530 500 99 69 www.glotify.com bilgehan@glotify.com Wasl Properties, First Al Khalil Street, Al Quoz 3 No:73 Dubai / UAE