

Glotify



Business Development Consultancy

Welcome to Glotify
To be "Global" with "Glotify"

Dubai
United Arab Emirates

www.glotify.com



A Summary of Our Company Profile



We help our companies to export from Turkey to Middle East. We also support our clients to drive business development activities, export consultancy, strategic procurement and inspection services. Let's connect you to your buyers in Middle East or suppliers in Turkey and China.

Therefore, we want to provide the best business development services for your company. We want to make sure your marketing strategy can actually reach the right customers.

Why Glotify?

- We are doing extensive and customized market research for your company with our 20+ years experienced team
- Defining potential customer list and setting the target business partners
- On-site visits to potential buyers in the UAE
- Arranging B2B meetings
- End-to-end export process coordinating including logistics, collection, key account management etc.
- Working as a regional office for you

Glotify team is focus on representing brands and producers as their regional office in United Arab Emirates with extensive experience.

Our Team



Bilgehan Yildirim

Business Development Director

10+ years Market Research, B2B Business Development, Finance, Key Account Mng.



Ahmet Canli

International Trade & Investment Consultant

Commercial Attache in Dubai, (2018-22)
Head of Department, Ministry of Economy, (2014-18)
Commercial Attache in New York, (2009-13)



Glen Felix

Sales & Marketing Consultant

15+ years experience in FMCG
Marketing & Business Development Director,
Marketing Manager, Sales Manager



Shibu N.

Operation



Neba H.

Call Center

Our Services

Business Development

- B2B Matchmaking Event
- Market Research
- Representing as a regional office
- Export Consultancy
- Government Incentives Consultancy
- Company Setup



B2B Event References

- In January 2023, we organized B2B Matchmaking Event for West Mediterranean Natural Stones Exporters Association in Dubai.
- In June 2022, we organized DP World and Foreign Economic Relations Board (DEİK) Seminar Program in İstanbul.
- In March 2022, we organized the "Dubai Multi Commodities Centre (DMCC) Türkiye RoadShow" in İstanbul and held a very successful panel program at Turkish Exporters Assembly.
- In January 2022, we supervised and supported the Turkish Healthtech B2B event
- In 2021, we supervised the B2B organizations of Bursa Chamber of Commerce, Turkish Cyber Security Cluster, Turkish Exporters Assembly, and Foreign Economic Relations Board
- In 2020, due to the pandemic, we started online B2B projects with several chambers and associations, such as Aegean Exporters' Associations, İstanbul Ferrous, and Non-Ferrous Metals Exporters' Association,
- In 2019, we supervised numerous seminars and successful B2B organizations, together with İstanbul Chemicals and Products Exporters' Association,
- In 2018, we supervised numerous seminars and successful B2B organizations, together with Mediterranean Exporters' Association, Mediterranean Exporters' Association,



Our References

- Food & Beverage
- Packaging
- Toys & Outdoor

ta!da!
tam tadında

DOĞA GRUP

Doğa'nın Lezzet Sırları
SADE
organik

TheProEco

SNH
PACKING

Fuska

GREENLIGHT
collectibles
CLASSICS COLLECTION

Virgin
MEGASTORE

NEHİR
HAGİTCİLİK

MIRCORP

HANGAR

TOYS e TOYS
by Etkinçioğlu

How to Contact Us



If you are interested in creating a partnership with us, you can connect with us via these contact details :

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